

STNG Company Presentation  
November 2018

# Disclaimer and Forward-looking Statements

This presentation includes “forward-looking statements” within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements reflect Scorpio Tanker Inc.’s (“Scorpio’s”) current views with respect to future events and financial performance. The words “believe,” “anticipate,” “intend,” “estimate,” “forecast,” “project,” “plan,” “potential,” “may,” “should,” “expect” and similar expressions identify forward-looking statements. The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including without limitation, management’s examination of historical operating trends, data contained in Scorpio’s records and other data available from third parties. Although Scorpio believes that these assumptions were reasonable when made, because these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond Scorpio’s control, Scorpio cannot assure you that it will achieve or accomplish these expectations, beliefs, projections or future financial performance.

Risks and uncertainties include, but are not limited to, the failure of counterparties to fully perform their contracts with Scorpio, the strength of world economies and currencies, general market conditions, including fluctuations in charter hire rates and vessel values, changes in demand in the tanker vessel markets, changes in Scorpio’s operating expenses, including bunker prices, drydocking and insurance costs, the fuel efficiency of our vessels, the market for Scorpio’s vessels, availability of financing and refinancing, charter counterparty performance, ability to obtain financing and comply with covenants in such financing arrangements, changes in governmental and environmental rules and regulations or actions taken by regulatory authorities including those that may limit the commercial useful lives of tankers, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents or political events, and other important factors described from time to time in the reports Scorpio files with, or furnishes to, the Securities and Exchange Commission, or the Commission, and the New York Stock Exchange, or NYSE. Scorpio undertakes no obligation to update or revise any forward-looking statements. These forward-looking statements are not guarantees of Scorpio’s future performance, and actual results and future developments may vary materially from those projected in the forward-looking statements.

Scorpio has filed a registration statement (including a base prospectus) and has or expects to file a preliminary prospectus supplement with the Commission for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement, the preliminary prospectus supplement and other documents Scorpio files with, or furnishes to, the SEC for more complete information about Scorpio and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov).

# Disclaimer and Forward-looking Statements (Cont'd)

This presentation describes time charter equivalent revenue, or TCE revenue, which is not a measure prepared in accordance with IFRS (i.e. a "Non-IFRS" measure). TCE revenue is presented here because we believe that it provide investors with a means of evaluating and understanding how the Company's management evaluates the Company's operating performance. This Non-IFRS measure should not be considered in isolation from, as substitute for, or superior to financial measures prepared in accordance with IFRS.

The Company believes that the presentation of TCE revenue is useful to investors because it facilitates the comparability and the evaluation of companies in the Company's industry. In addition, the Company believes that TCE revenue is useful in evaluating its operating performance compared to that of other companies in the Company's industry. The Company's definition of TCE revenue may not be the same as reported by other companies in the shipping industry or other industries. For a reconciliation of TCE revenue to revenue, please see the Appendix of this presentation.

Unless otherwise indicated, information contained in this presentation concerning Scorpio's industry and the market in which it operates, including its general expectations about its industry, market position, market opportunity and market size, is based on data from various sources including internal data and estimates as well as third party sources widely available to the public such as independent industry publications, government publications, reports by market research firms or other published independent sources. Internal data and estimates are based upon this information as well as information obtained from trade and business organizations and other contacts in the markets in which Scorpio operates and management's understanding of industry conditions. This information, data and estimates involve a number of assumptions and limitations, are subject to risks and uncertainties, and are subject to change based on various factors, including those discussed above. You are cautioned not to give undue weight to such information, data and estimates. While Scorpio believes the market and industry information included in this presentation to be generally reliable, it has not independently verified any third-party information or verified that more recent information is not available.

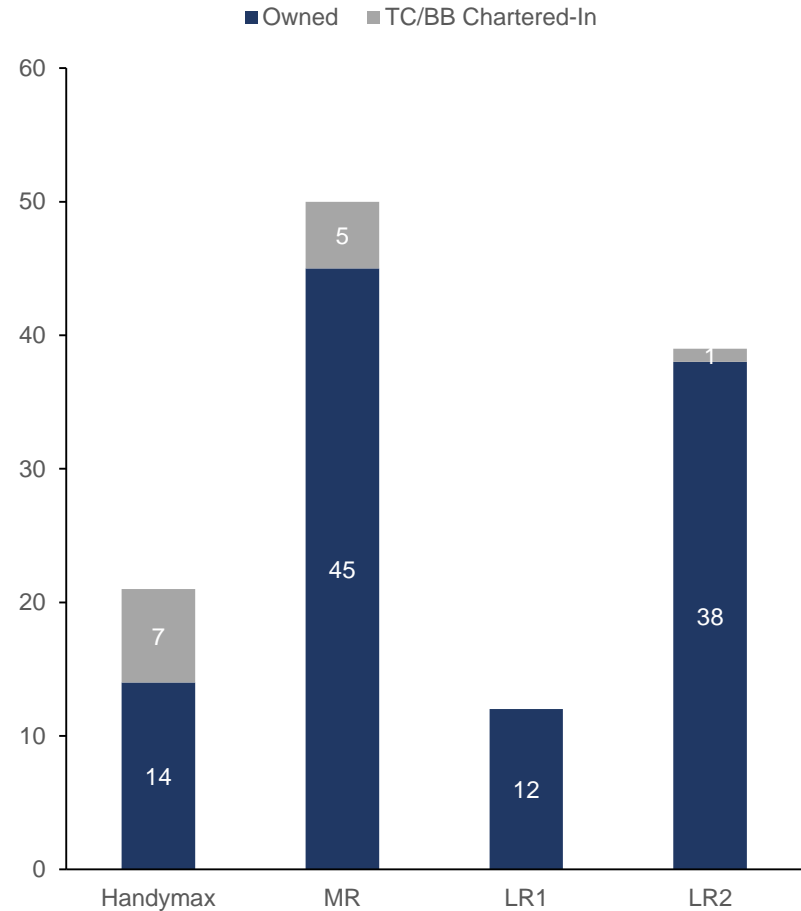









## Key Facts

### Scorpio Tankers Inc. is the world's largest and youngest product tanker company

- Pure play product tanker offering all asset classes
  - 109 owned ECO product tankers on the water with an average age of 3.3 years
  - 13 time/bareboat chartered-in vessels
- NYSE-compliant governance, listed under the ticker "STNG"
- Headquartered in Monaco, incorporated in the Marshall Islands and is not subject to US income tax
- Vessels employed in well-established Scorpio pools with a track record of outperforming the market
- Merged with Navig8 Product Tankers in May 2017, acquiring 27 ECO-spec product tankers

## Fleet Profile



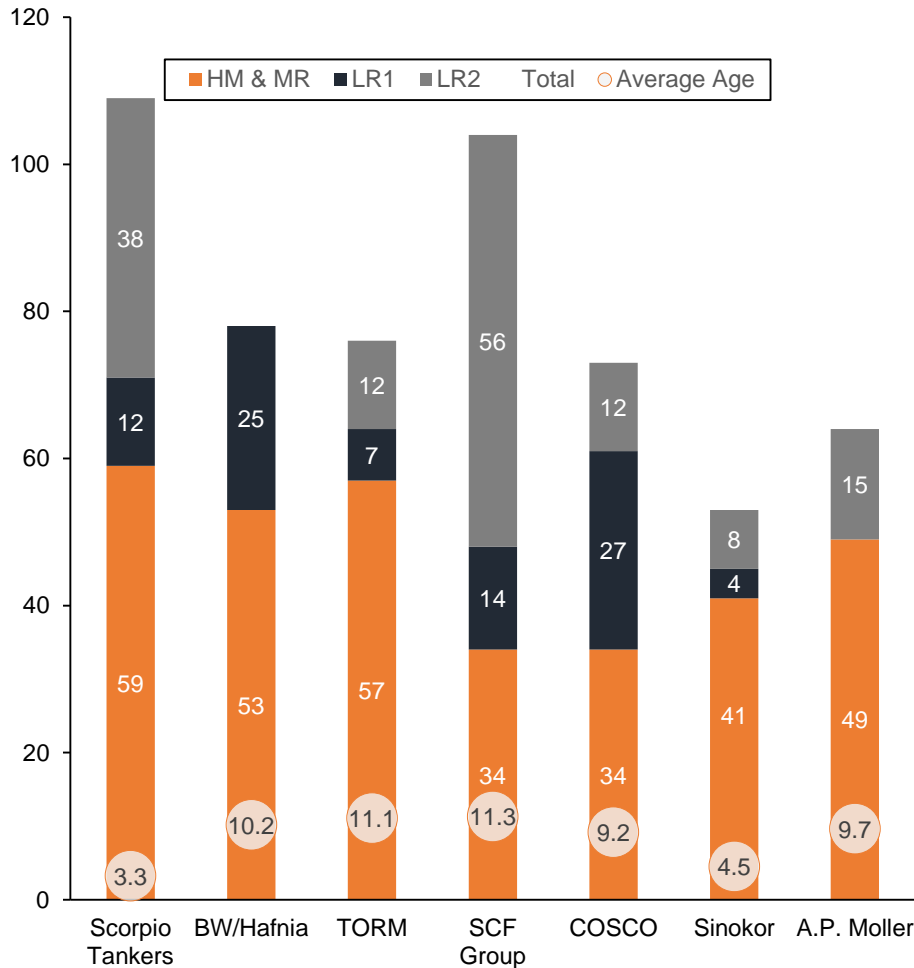
<b>Youngest &amp; largest product tanker fleet in the world</b>		<ul style="list-style-type: none"> <li>• 109 owned ECO product tankers on the water with an average age of 3.3 years</li> </ul>
<b>Vessels employed in Scorpio pools</b>		<ul style="list-style-type: none"> <li>• The world's largest product tanker operating platform with track record of consistently outperforming the market</li> </ul>
<b>Significant operating leverage</b>		<ul style="list-style-type: none"> <li>• A \$1,000/day change in rates equates to \$45 million in annualized cash flow<sup>(1)</sup></li> </ul>
<b>IMO 2020: Scrubbers &amp; the Demand Story</b>	 	<ul style="list-style-type: none"> <li>• Scrubbers manage the downside risk of rising fuel costs and provide upside potential through fuel savings</li> <li>• Product tankers expected to benefit from increased demand for refined products as result of changing fuel regulations</li> </ul>
<b>Short term drivers support market inflection point</b>		<ul style="list-style-type: none"> <li>• Reduction in global inventories tightens supply and creates the potential for increased trading arbitrage</li> <li>• Asset values and time charter rates have increased y-o-y reflecting improving market fundamentals</li> </ul>
<b>Positive long term market fundamentals</b>		<ul style="list-style-type: none"> <li>• Remaining orderbook provides favorable supply / demand</li> <li>• Refinery capacity expansions continue to move closer to the well-head, increasing ton-mile demand</li> </ul>

1) Based on a fleet of 122 product tankers (109 owned and 13 bb/tc-in)

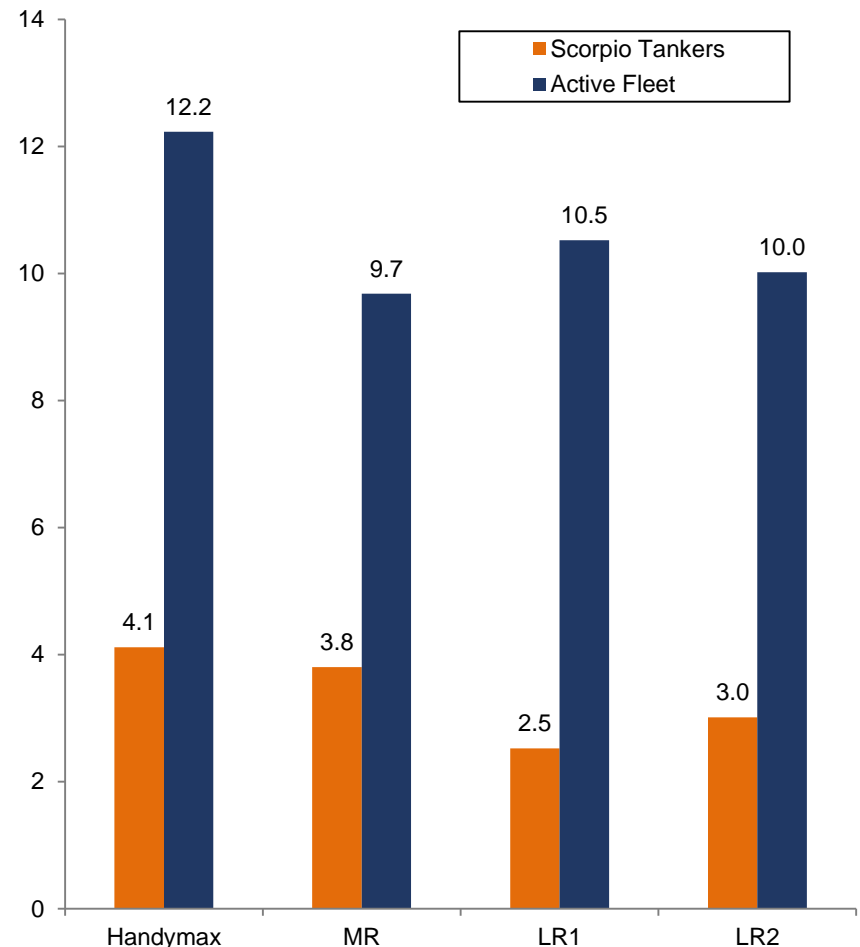
# Largest and Most Modern Product Tanker Fleet Relative to Peers

Large, Modern Fleet Best Positions STNG Investors to Capture Market Recovery

## Largest & Most Modern Product Tanker Fleet



## Scorpio Average Age vs. Worldwide Fleet



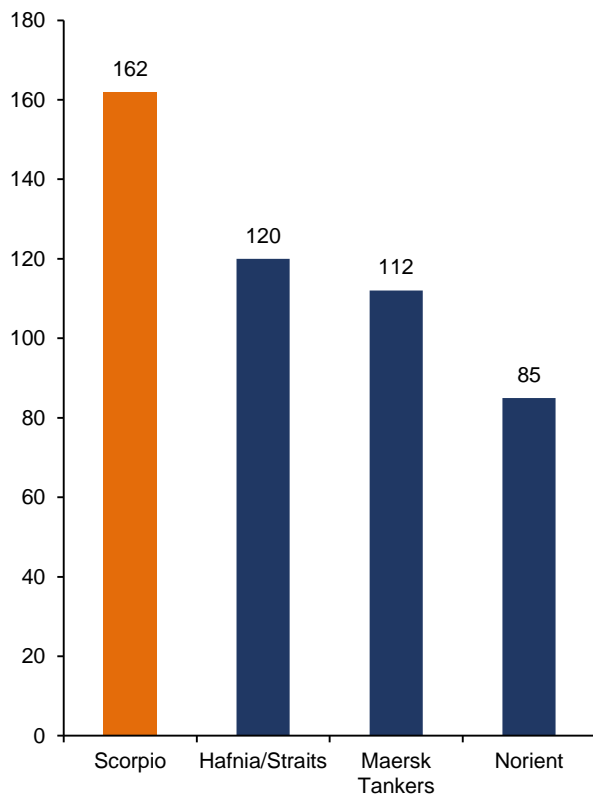
Figures do not include newbuilding vessels on order.  
Source: Clarksons Shipping Intelligence, November 2018

# Scorpio Pools Provide World's Largest Operating Platform

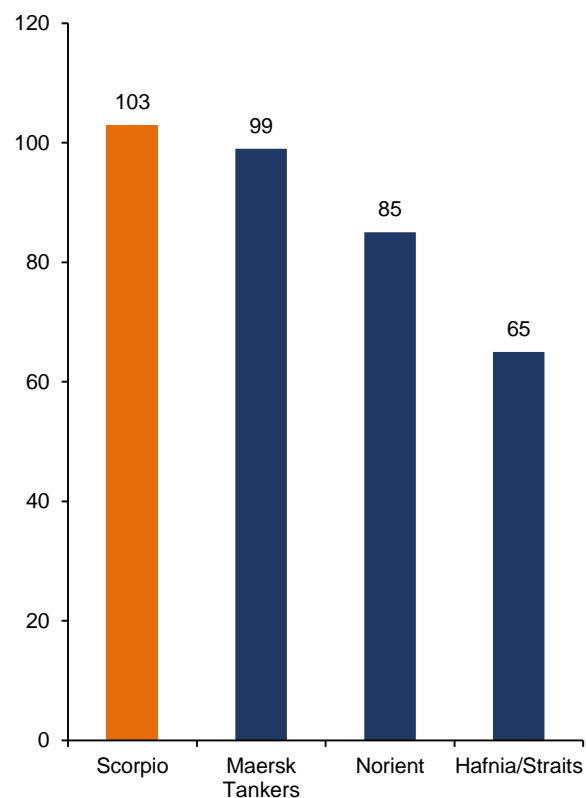


- Scorpio's trading platform operates the largest product tanker fleet in the market with over **162** vessels under commercial management

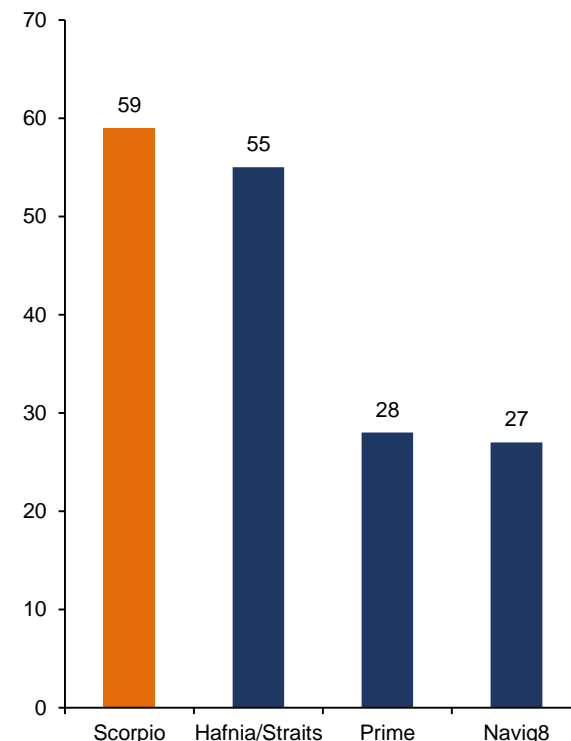
### Top Product Tanker Operators



### Top HM/MR Operators



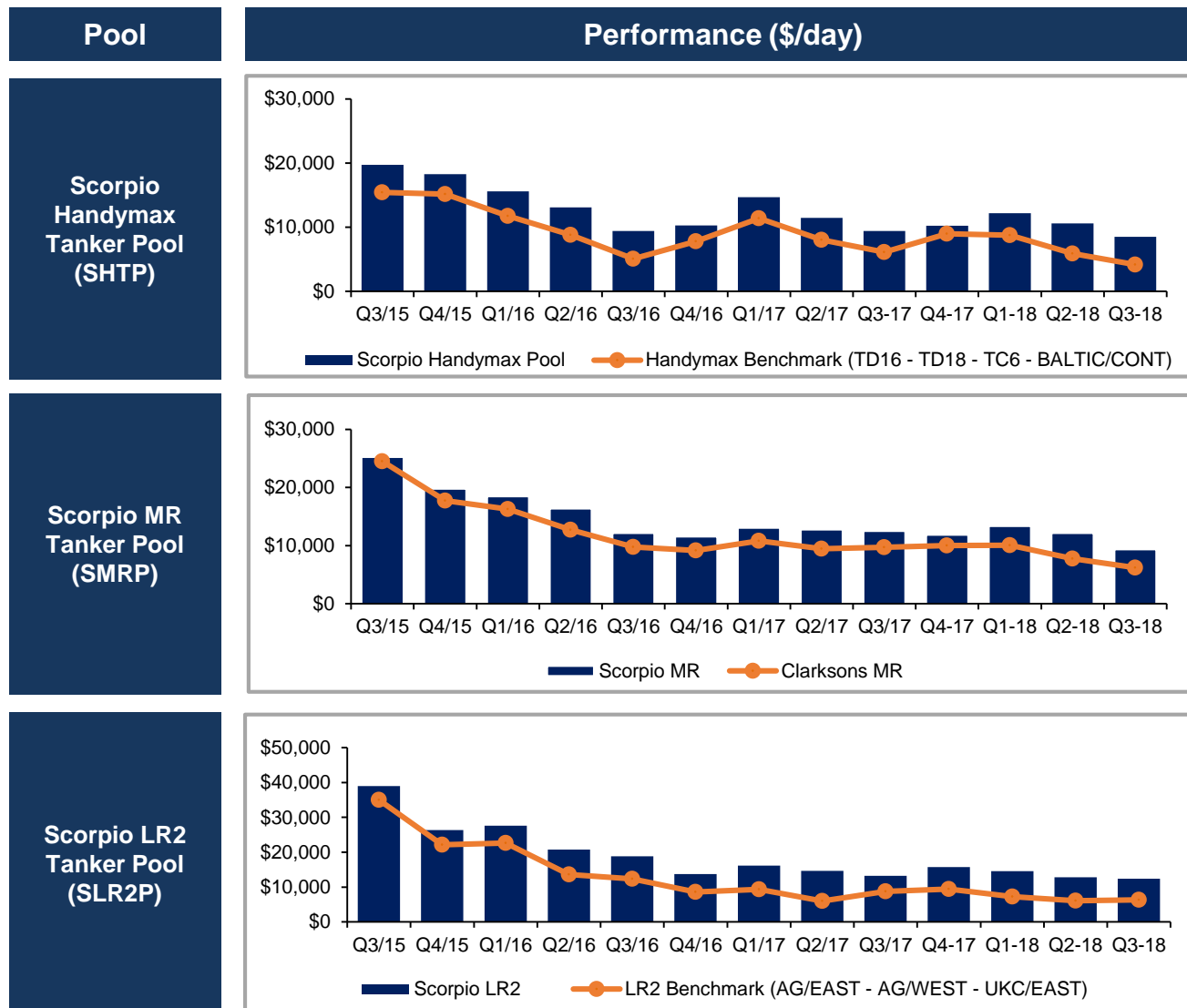
### Top LR Operators



Figures do not include newbuilding vessels on order.  
Source: Company Websites & Vessel Values, November 2018

# Scorpio Pools Have Consistently Outperformed Market

- Scorpio's trading platform operates the largest product tanker fleet in the market
- Over 162 product tankers under commercial management offering economies of scale
- Strong trading relationships with a high quality customer base
- Scale and ability to serve customer base, offers enhanced market intelligence and increased trading opportunities
- Real financial benefits for STNG and Scorpio Pool participants from consistent outperformance vs market





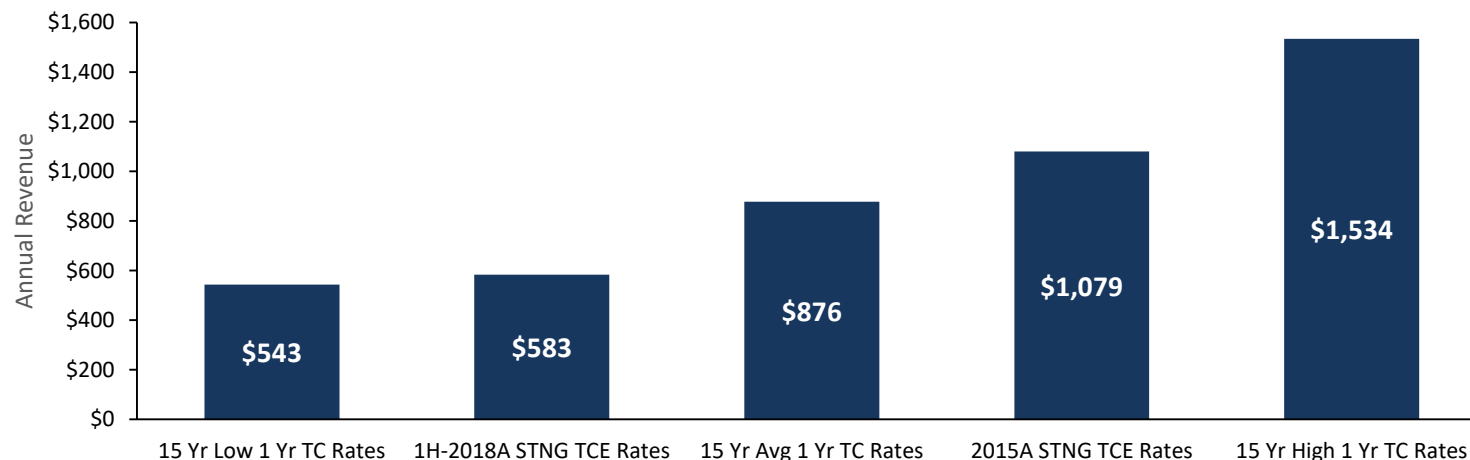
# Significant Leverage to Market Recovery

- STNG's YTD reported TCE rates are near 15yr low 1yr TC-rates, consistent with management's belief that the market is currently at trough levels with significant upside potential
- \$1,000 increase in rates equates to an additional ~\$45 million of cash flow based on 122 product tankers on the water

Type	Fleet Size			Scorpio TCE Rates		Historical One Year TC Rates <sup>(1)</sup> Between 2003 and 2017		
	Owned Vessels	TC/BB-In	Total Vessels	1H-2018A	2015A	Low	Avg	Max
HM	14	7	21	\$11,908	\$19,686	\$10,000	\$16,206	\$27,250
MR	45	5	50	\$13,082	\$21,803	\$12,000	\$17,782	\$30,500
LR1	12	0	12	\$8,889	\$21,804	\$12,500	\$20,930	\$37,100
LR2	38	1	39	\$15,021	\$30,544	\$13,500	\$23,609	\$42,545
<b>Total</b>	<b>109</b>	<b>13</b>	<b>122</b>					

## Annual Revenue Potential at Historical Rate Levels

(\$mm)



Annual revenue calculated as TCE Rate x 365 days x number of vessels.

The one year time charter rate "TC rate" is the rate paid per day to contract a vessel out for one year, and the time charter equivalent rate ("TCE") which is the earnings per day for a vessel operating in the spot market.

1) Clarkson's Shipping Intelligence, November 2018

## What is IMO 2020?

- The International Maritime Organization (IMO) will require shipowners to reduce sulfur emissions from 3.5% currently to 0.5% in 2020.
- To comply, shipowners will have to decide between:
  - Installing a scrubber to enable the vessel to burn HSFO;
  - Paying the premium to consume compliant fuels with a sulfur content <0.5% (MGO and LSFO)
  - LNG as bunker fuel

## How will Scorpio comply with IMO 2020?

- The Company entered into an agreement to retrofit 23 of its LR2s with Exhaust Gas Cleaning Systems (“Scrubbers”), and agreed letters of intent on substantially all of its remaining owned and financed lease LR2, LR1 and MR vessels to be installed between the second quarter of 2019 and the second quarter of 2020.
- The Scrubbers and their installation are expected to cost between \$1.5 and \$2.2 million per vessel, and the Company anticipates that between 60-70% of these costs will be financed.

## Why?

- Scrubber Economics - favor larger vessels that consume more fuel and have trading patterns consisting of more time at sea
- Risk Management - scrubbers provide protection against rising fuel prices and diversification to navigate fuel availability in the short to intermediate period
- Demand Story –while early adopters of scrubbers are expected to benefit, the demand story is more compelling and relevant for product tankers

# Product Tanker Fundamentals

## Recent Market Improvements

- Refinery maintenance season coming to an end
- Increased US Gulf exports heading to Brazil, Chile and West Coast Mexico
- Naphtha East to West arbitrage has opened with the one month forward spread at \$22/MT<sup>(1)</sup>
- Improving crude market has resulted in LR2 vessels switching from products to crude

## Positive Tailwinds

- A weak rate environment has kept newbuilding orders low
- Reduction in global refined product inventories, despite high refinery utilization illustrates strong underlying demand for refined products
- Saudi Arabia's, 400 kb/d Jazan refinery expected to come online in Q4-18/Q1-19<sup>(2)</sup>

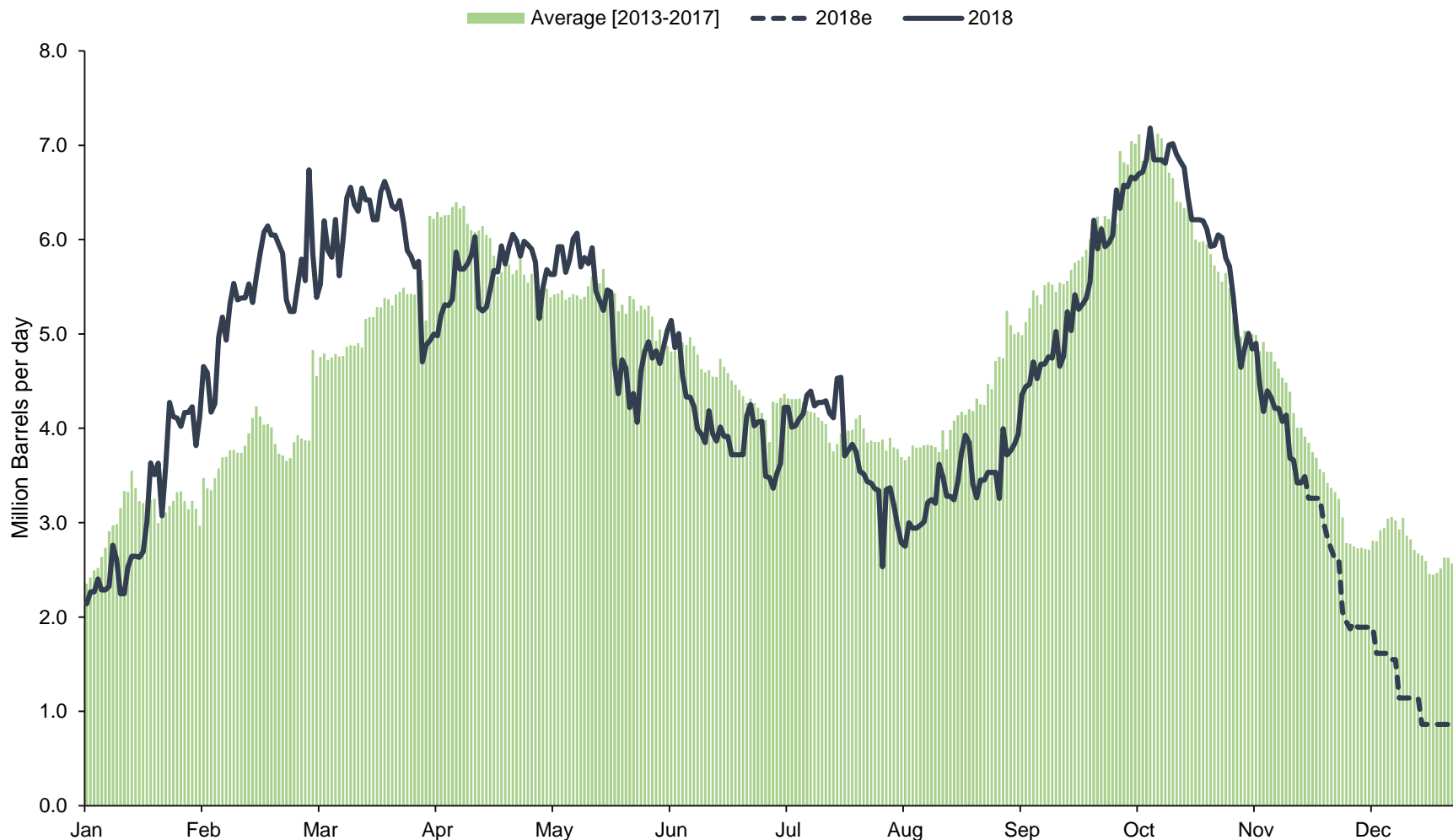
## Long Term Fundamentals Remain Intact

- Ton mile demand continues to grow as refining capacity expansions continue to move further away from consumer
- IMO 2020 expected to increase refined product consumption as bunker fuel shifts toward clean products and blends comprised primarily of clean products
- US continues to be a significant exporter of refined products
- Limited supply growth from low newbuilding orders and environmental regulations likely to accelerate scrapping of older tonnage

1) Bloomberg November 2018

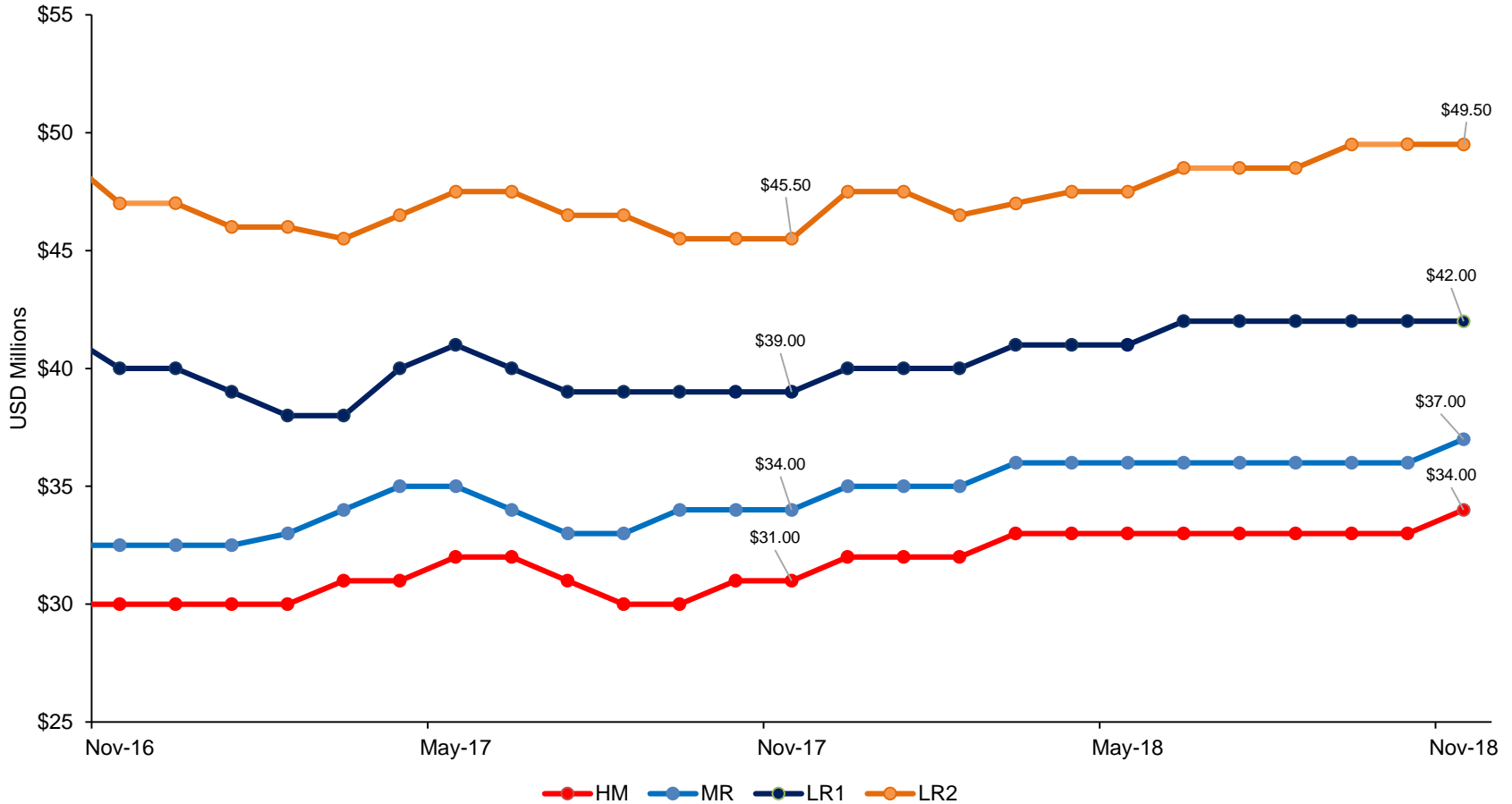
2) IEA

# Refinery Maintenance Schedule (Capacity Offline)



**Refinery maintenance season coming to an end**

# Increasing Asset Values



**Historically low spot rates, stable time charter rates and increasing asset values reflect expectations of an improving market**

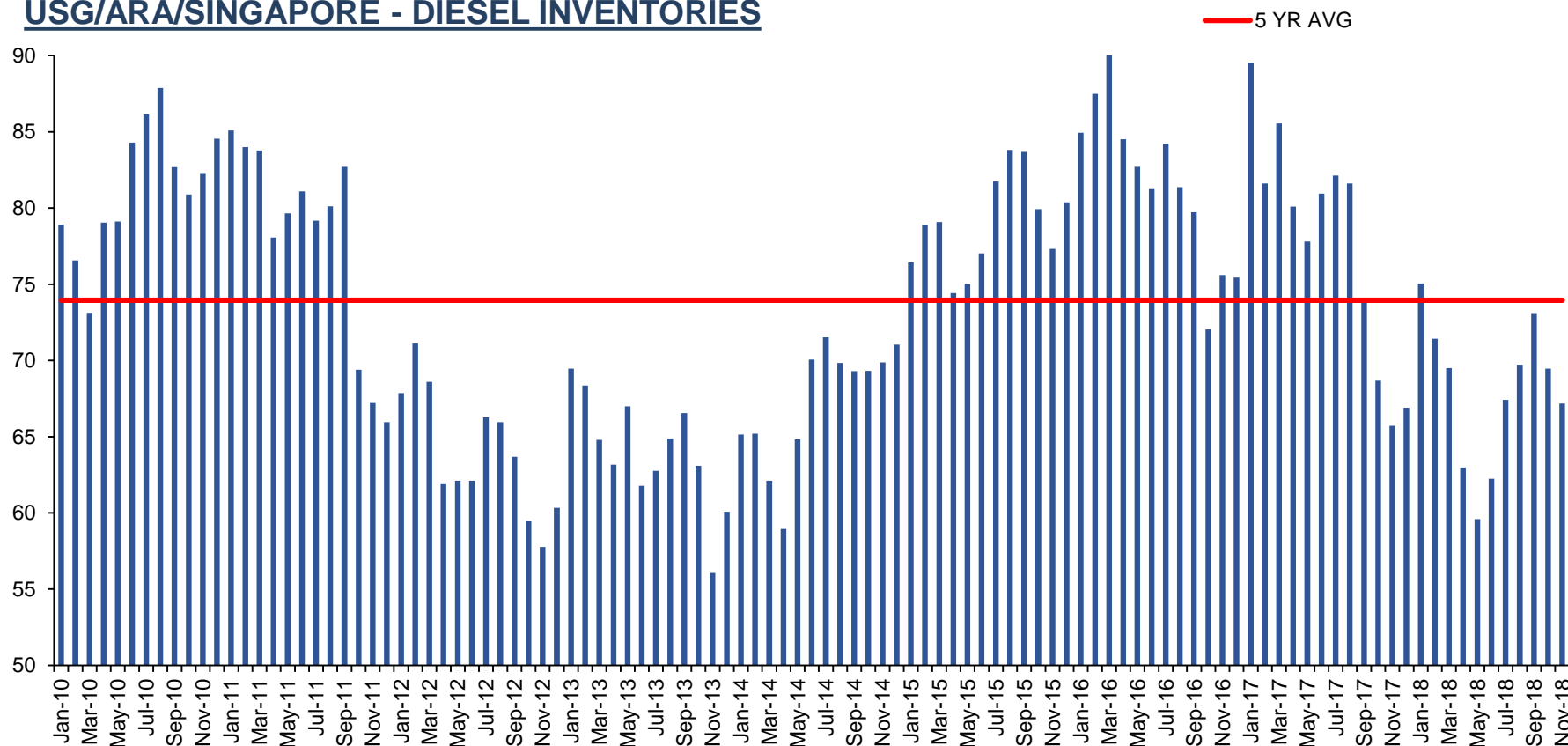


# Global Diesel Inventories Below Five Year Average

- Diesel inventories have decreased approximately 22.3 million barrels since Jan 2017 <sup>(1)</sup>
- Consumption has been "subsidized" by inventory draws; as inventories have fallen below 5-year average levels, expect further consumption to translate to increased imports

## US Gulf, ARA, & Singapore Diesel Inventories

### USG/ARA/SINGAPORE - DIESEL INVENTORIES



Source: Bloomberg, November 2018

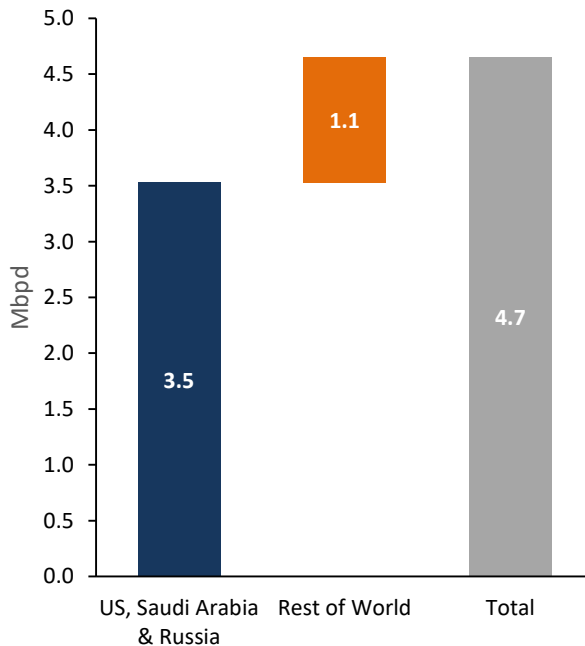
Inventories include USG, "ARA" (Amsterdam, Rotterdam, Antwerp) and Singapore.

1) Jan 2017 inventory of 89.5 million barrels and November 2018 inventory of 67.2 million barrels (average of first two weeks)

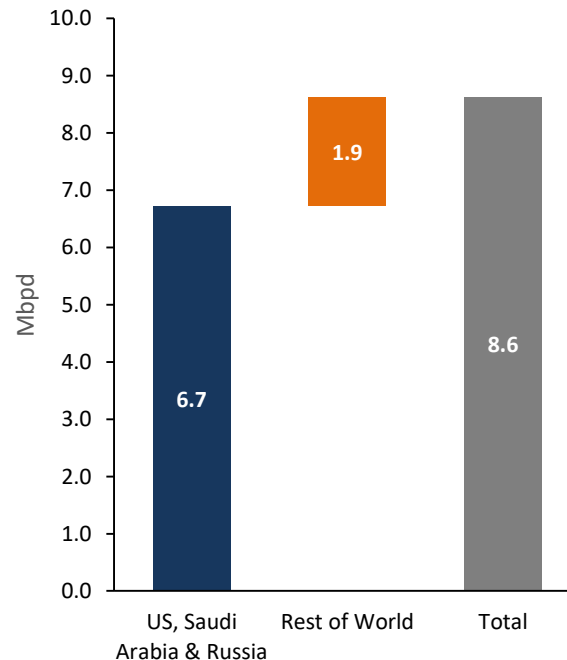
# Refining Capacity Moving Closer to the Well Head

- From **2011 to 2017**, the world's three largest crude producers (United States, Saudi Arabia and Russia) have accounted for:
  - 75.8% of the incremental global refining capacity
  - 78.0% of the incremental global crude oil production
  - Only 20.5% of the additional global crude consumption

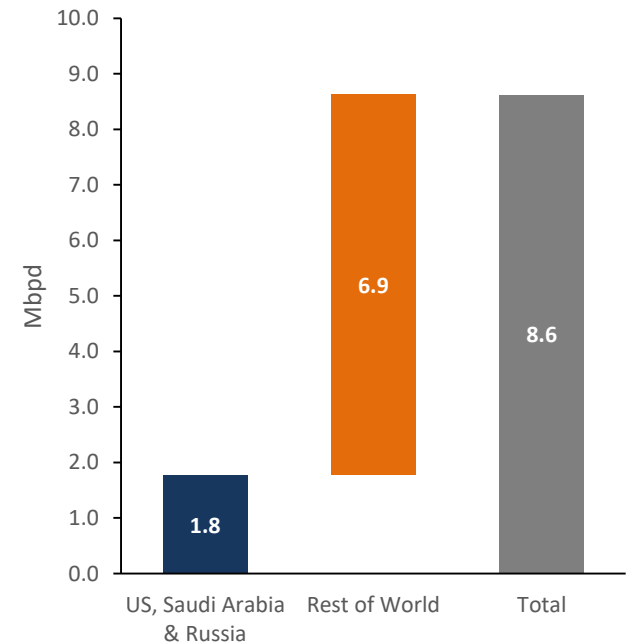
### Incremental Refining Capacity



### Incremental Crude Production



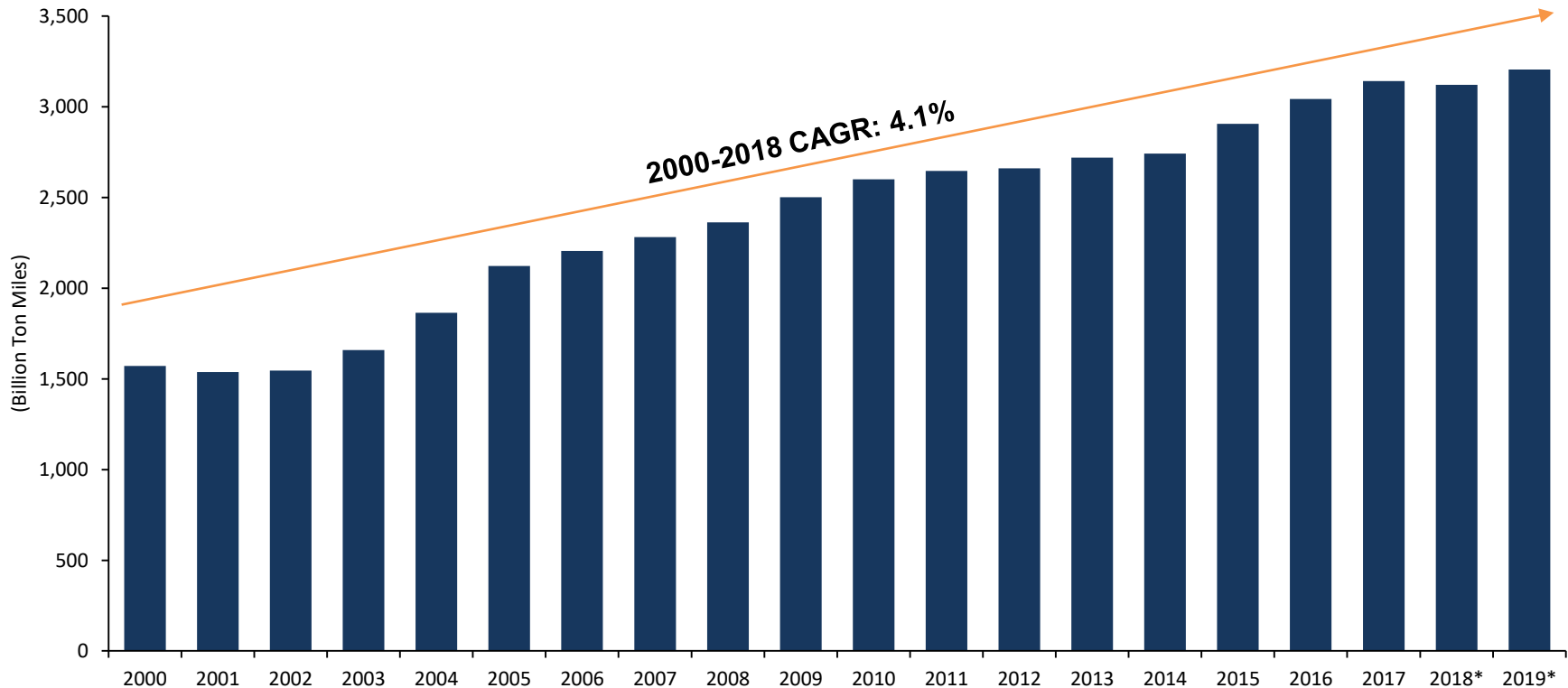
### Incremental Crude Consumption



# Ton Mile Demand Continues to Grow

- Ton miles, the quantity of cargo multiplied by the distance it travels, has increased at a CAGR of 4.1% since 2000

Seaborne Product Ton Miles

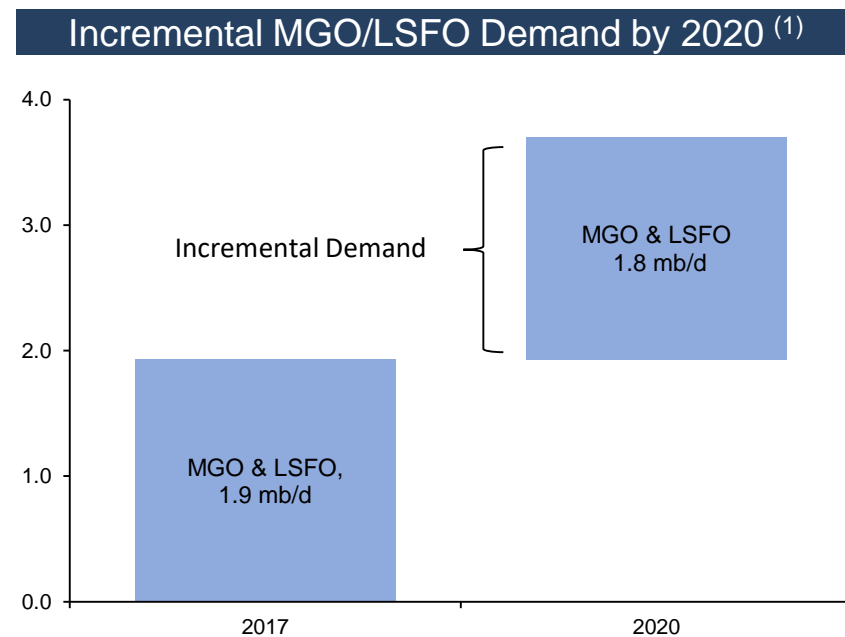
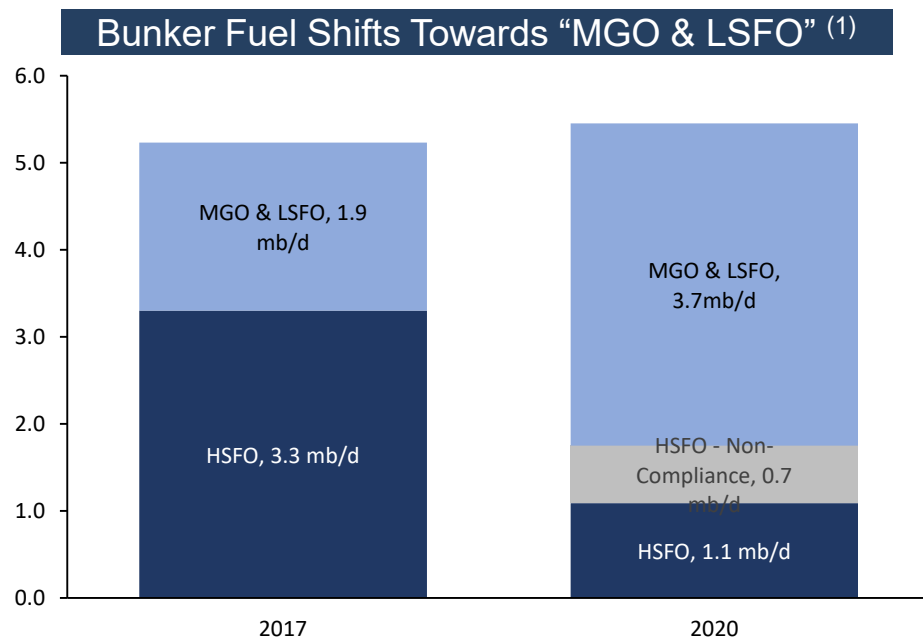


## Consumption of MGO and LSFO is expected to increase

- Global marine fuel consumption was 5.2 mb/d (of which 3.3 mb/d was HSFO) in 2017 and total marine fuel consumption is estimated to be 5.5 mb/d in 2020<sup>(1)</sup>
- A 1.8 mb/d increase in MGO & LSFO from marine consumption would increase refined product exports by 7.5% today

## Increased demand for product tankers

- High sulfur fuel oil (“HSFO”) is a “dirty cargo” carried on crude tankers whereby MGO is a “clean cargo” carried on product tankers
- Low sulfur fuel oil (“LSFO”) with a sulfur content <0.5% is comprised primarily of diesel, increasing the demand for product tankers as diesel is moved to and from different refiners for LSFO blending

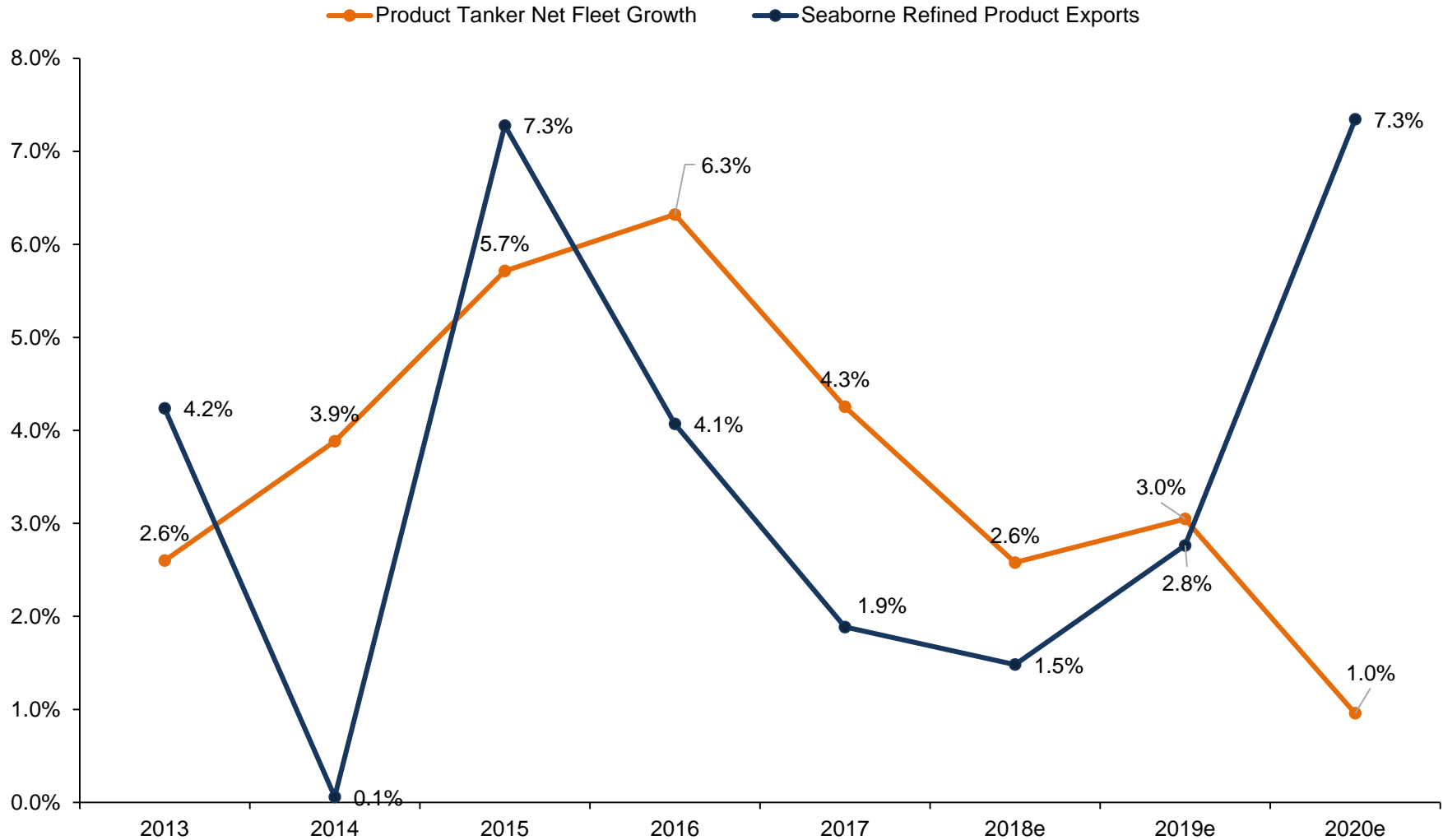


(1) Goldman Sachs September 2018

(2) Clarkson, seaborne exports of refined products of 23.8 mb/d in 2018

HSFO= High sulfur fuel, Compliant fuels: LSFO = low sulfur fuel oil, MGO = marine gas oil

# Supply Demand to Rebalance in 2019

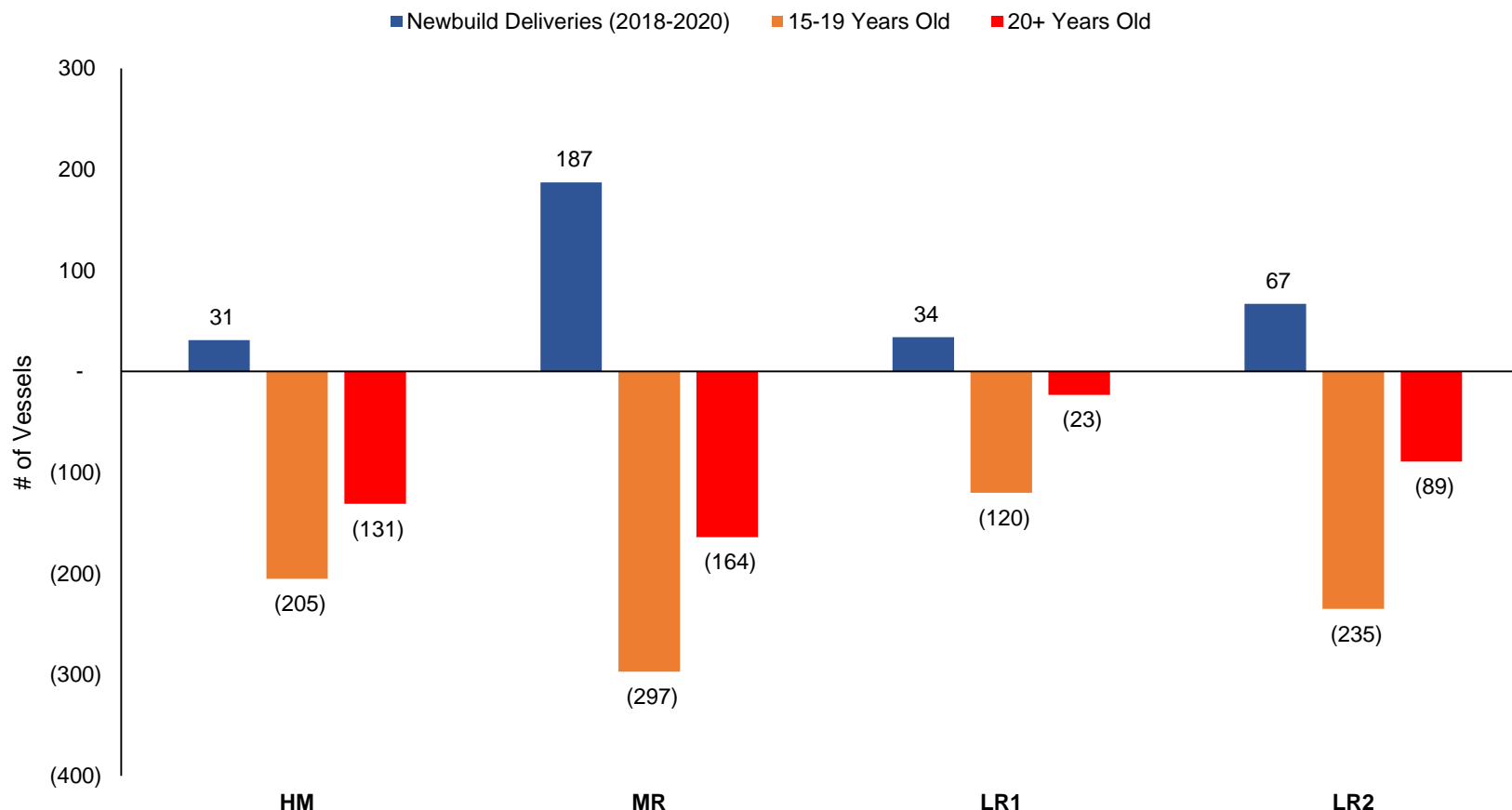


Source: Clarksons Research Services, November 2018

Supply: 20% slippage for the remainder of 2018, 15% slippage on scheduled newbuilding deliveries 2019-2021, Scrapping assumptions for 2018-2020 is 10 year avg of 1.9 million dwt  
 Demand assumptions: Clarksons (2018e 23.85 mb/d and 2019e 24.5 mb/d) , Scorpio (2020) added increase of 1.8 mb/d based on MGO/ LSFO consumption from IMO 2020

# Aging Fleet vs. Newbuild Deliveries: 2018-2020

- By 2020, the number of vessels 15-19 years old and 20 years and older will outpace newbuilding deliveries between 2018-2020
- Rising fuel costs from IMO 2020 and capital expenditures for BWT systems likely to accelerate scrapping of older tonnage





# Appendix

# Product Tankers in the Oil Supply Chain

- Crude Tankers provide the marine transportation of the crude oil to the refineries.
- Product Tankers provide the marine transportation of the refined products to areas of demand.
- Structural demand drivers in the product tanker industry:
  - US has emerged as a refined products powerhouse, becoming the worlds largest product exporter
  - Changes in refinery locations, expansion of refining capacity in Asia and Middle East as well as a reduction in OECD refining capacity (Europe & Australia).
  - Changes in consumption demand growth in Latin America, Africa, and non-China/Japan Asia and lack of corresponding growth in refining capacity
  - Balance of trade: needs of each particular region- gasoline/diesel trade between U.S./Europe is a prime example of this given significantly different diesel penetration rates for light vehicles
    - Europe imports surplus diesel from the United States, and exports surplus gasoline to the United States.

## Exploration & Production



Oil production includes drilling, extraction, and recovery of oil from underground.

## Crude Transportation



Crude oil is transported to the refinery for processing by crude tankers, rail cars, and pipelines.

## Refining



Refineries convert the crude oil into a wide range of consumable products.

## Products Transportation



Refined products are moved from the refinery to the end users via product tankers, railcars, pipelines and trucks.

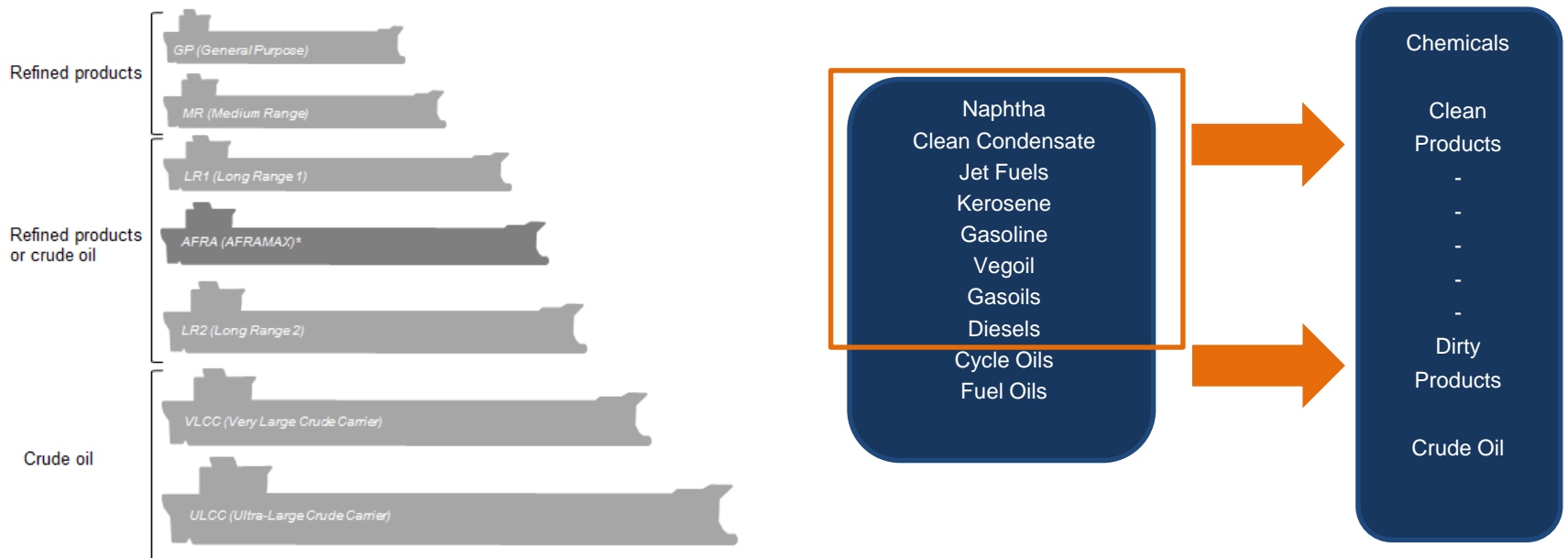
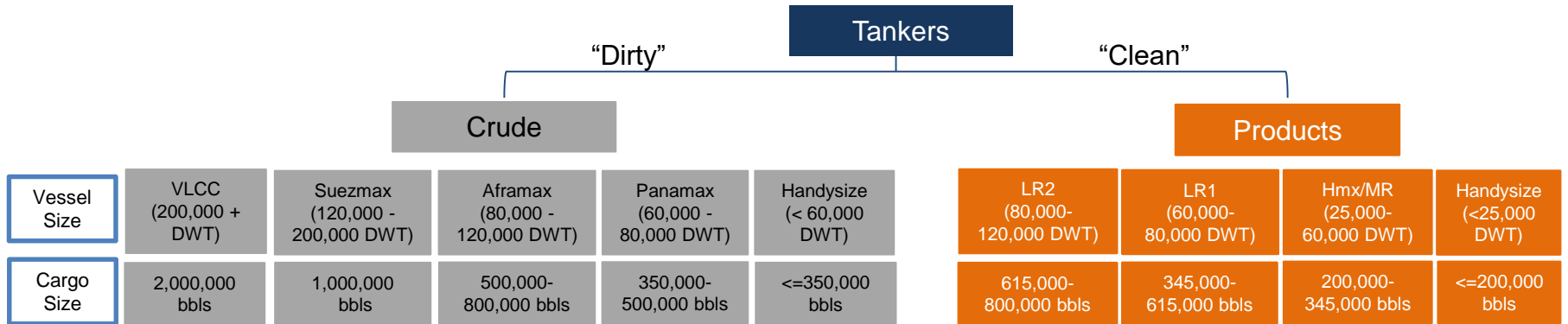
## Terminalling & Distribution



Terminals are located closer to transportation hubs and are the final staging point for the refined fuel before the point of sale.



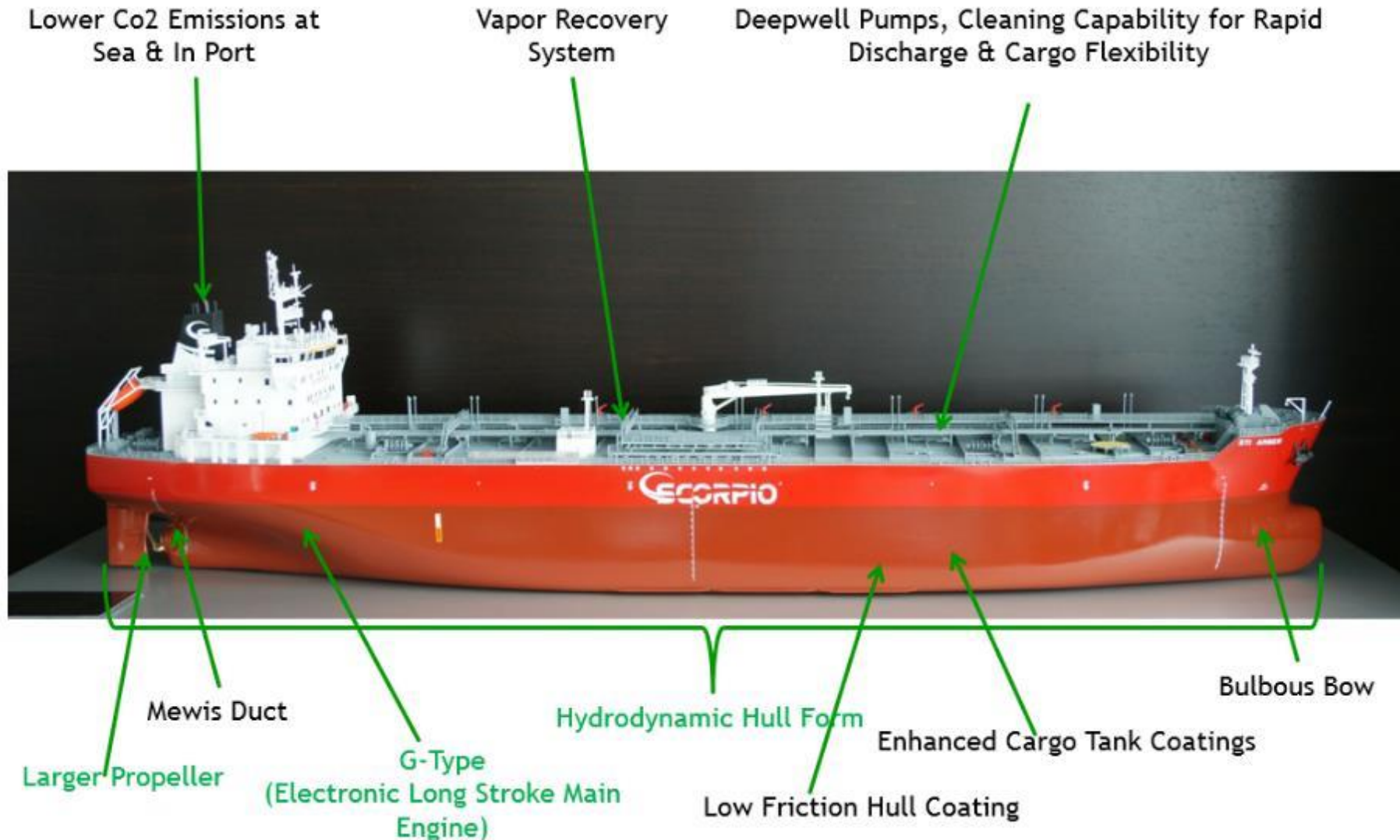
# Product and Crude Tankers



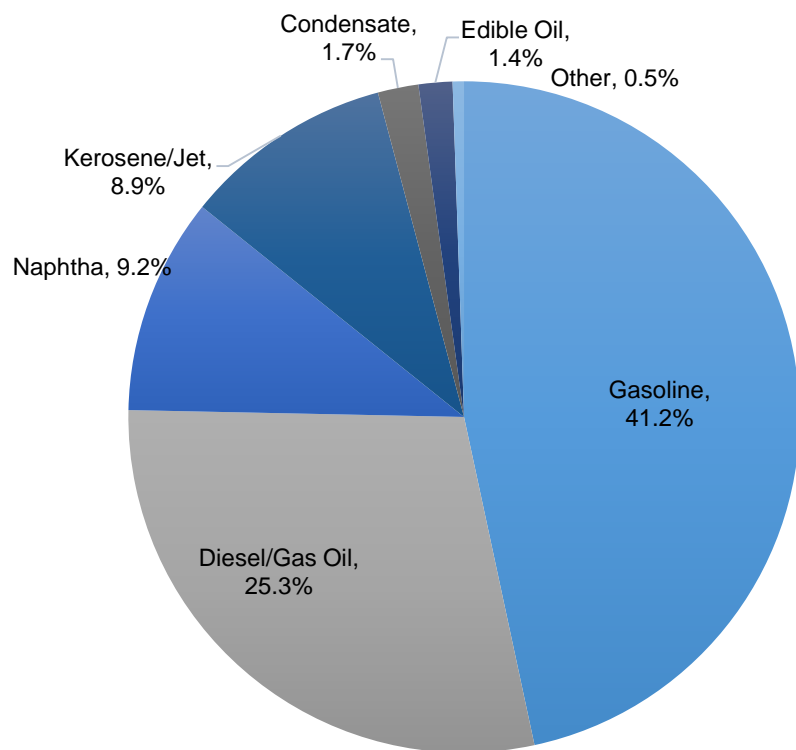
IMO Classes I, II, & III		
<b>IMO Class I</b>	<b>Chemical Tankers</b>	IMO Class I refers to the transportation of the most hazardous, very acidic, chemicals. The tanks can be stainless steel, epoxy or marine-line coated.
<b>IMO Class II</b>	<b>Chemical &amp; Product Tankers</b>	IMO Class II carries Veg & Palm Oils, Caustic Soda. These tanks tend to be coated with Epoxy or Stainless steel.
<b>IMO Class III</b>	<b>Product Tankers</b>	Typically carry refined either light, refined oil “clean” products or “dirty” heavy crude or refined oils.

- Product tankers have coated tanks, typically epoxy, making them easy to clean and preventing cargo contamination and hull corrosion.
- IMO II & III tankers have at least 6 segregations and 12 tanks, i.e. 2 tanks can have a common line for discharge.
- Oil majors and traders have strict requirements for the transportation of chemicals, FOSFA cargoes (vegetable oils and chemicals), and refined products.
- Tanks must be completely cleaned before a new product is loaded to prevent contamination.

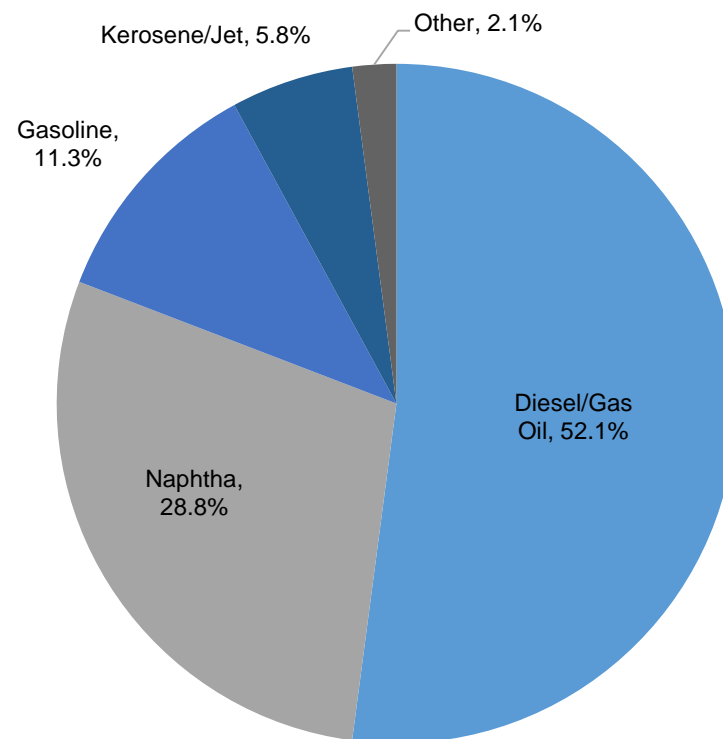
# New Design Features on Scorpio Product Tankers



## MR Cargo Carriage 2017



## LR2 Cargo Carriage 2017





## Owned & Finance Leased Vessels

Name	Year	DWT	Type	Name	Year	DWT	Type	Name	Year	DWT	Type
STI Comandante	May-14	38,734	HM	STI Soho	Dec-14	49,990	MR	STI Broadway	Nov-14	109,999	LR2
STI Brixton	Jun-14	38,734	HM	STI Tribeca	Jan-15	49,990	MR	STI Condotti	Nov-14	109,999	LR2
STI Pimlico	Jul-14	38,734	HM	STI Gramercy	Jan-15	49,990	MR	STI Rose	Jan-15	109,999	LR2
STI Hackney	Aug-14	38,734	HM	STI Bronx	Feb-15	49,990	MR	STI Veneto	Jan-15	109,999	LR2
STI Acton	Sep-14	38,734	HM	STI Pontiac	Mar-15	49,990	MR	STI Alexis	Jan-15	109,999	LR2
STI Fulham	Sep-14	38,734	HM	STI Manhattan	Mar-15	49,990	MR	STI Winnie	Mar-15	109,999	LR2
STI Camden	Sep-14	38,734	HM	STI Queens	Apr-15	49,990	MR	STI Oxford	Apr-15	109,999	LR2
STI Battersea	Oct-14	38,734	HM	STI Osceola	Apr-15	49,990	MR	STI Lauren	Apr-15	109,999	LR2
STI Wembley	Oct-14	38,734	HM	STI Notting Hill	May-15	49,687	MR	STI Connaught	May-15	109,999	LR2
STI Finchley	Nov-14	38,734	HM	STI Seneca	Jun-15	49,990	MR	STI Spiga	Jun-15	109,999	LR2
STI Clapham	Nov-14	38,734	HM	STI Westminster	Jun-15	49,687	MR	STI Savile Row	Jun-15	109,999	LR2
STI Poplar	Dec-14	38,734	HM	STI Brooklyn	Jul-15	49,990	MR	STI Kingsway	Aug-15	109,999	LR2
STI Hammersmith	Jan-15	38,734	HM	STI Black Hawk	Sep-15	49,990	MR	STI Lombard	Aug-15	109,999	LR2
STI Rotherhithe	Jan-15	38,734	HM	STI Galata	Mar-17	49,990	MR	STI Carnaby	Sep-15	109,999	LR2
STI Amber	Jul-12	49,990	MR	STI Bosphorus	Apr-17	49,990	MR	STI Grace	Mar-16	109,999	LR2
STI Topaz	Aug-12	49,990	MR	STI Leblon	Jul-17	49,990	MR	STI Jermyn	Jun-16	109,999	LR2
STI Ruby	Sep-12	49,990	MR	STI La Boca	Jul-17	49,990	MR	STI Selatar	Feb-17	109,999	LR2
STI Garnet	Sep-12	49,990	MR	STI San Telmo	Sep-17	49,990	MR	STI Rambla	Mar-17	109,999	LR2
STI Onyx	Sep-12	49,990	MR	STI Donald C. Trauscht	Oct-17	50,000	MR	STI Solidarity	Nov-15	109,999	LR2
STI Fontvieille	Jul-13	49,990	MR	STI Esles II	Jan-18	50,000	MR	STI Stability	Jan-16	109,999	LR2
STI Ville	Sep-13	49,990	MR	STI Jardins	Jan-18	50,000	MR	STI Solace	Jan-16	109,999	LR2
STI Opera	Jan-14	49,990	MR	STI Excel	Nov-15	74,000	LR1	STI Symphony	Feb-16	109,999	LR2
STI Duchessa	Jan-14	49,990	MR	STI Excelsior	Jan-16	74,000	LR1	STI Sanctity	Mar-16	109,999	LR2
STI Texas City	Mar-14	49,990	MR	STI Expedite	Jan-16	74,000	LR1	STI Steadfast	May-16	109,999	LR2
STI Meraux	Apr-14	49,990	MR	STI Exceed	Feb-16	74,000	LR1	STI Nautilus	May-16	113,000	LR2
STI San Antonio	May-14	49,990	MR	STI Experience	Mar-16	74,000	LR1	STI Gallantry	Jun-16	113,000	LR2
STI Venere	Jun-14	49,990	MR	STI Express	May-16	74,000	LR1	STI Supreme	Aug-16	109,999	LR2
STI Virtus	Jun-14	49,990	MR	STI Executive	May-16	74,000	LR1	STI Guard	Aug-16	113,000	LR2
STI Aqua	Jul-14	49,990	MR	STI Excellence	May-16	74,000	LR1	STI Guide	Oct-16	113,000	LR2
STI Dama	Jul-14	49,990	MR	STI Pride	Jul-16	74,000	LR1	STI Goal	Nov-16	113,000	LR2
STI Benicia	Sep-14	49,990	MR	STI Providence	Aug-16	74,000	LR1	STI Guantlet	Jan-17	113,000	LR2
STI Regina	Sep-14	49,990	MR	STI Precision	Oct-16	74,000	LR1	STI Gladiator	Jan-17	113,000	LR2
STI St Charles	Sep-14	49,990	MR	STI Prestige	Nov-16	74,000	LR1	STI Gratitude	May-17	113,000	LR2
STI Mayfair	Oct-14	49,990	MR	STI Elysees	Jul-14	109,999	LR2				
STI Yorkville	Oct-14	49,990	MR	STI Madison	Aug-14	109,999	LR2				
STI Memphis	Nov-14	49,995	MR	STI Park	Sep-14	109,999	LR2				
STI Milwaukee	Nov-14	49,990	MR	STI Orchard	Sep-14	109,999	LR2				
STI Battery	Dec-14	49,990	MR	STI Sloane	Oct-14	109,999	LR2				